

Draft Agency Fundraising Capacity Inventory

	Very Good	Is OK	Needs work
Role of philanthropy well-understood across the organization			
Leaders' support is visible			
Commitment to openness and transparency			
Development is accepted as a core function			
Donors, staff, volunteers and beneficiaries interact			
Donors valued for more than their money			
Philanthropic successes are celebrated			
Board understands the impact fundraising has on mission fulfillment			
Board willing to invest in fundraising			
Board willing to invest in staff and volunteer leadership and management training			
Board able to adapt to changing circumstances			
Board never loses sight of the mission			
You have fundraising volunteers with circles of influence			
Volunteers have the needed authority to go with their responsibilities			
You have strategic, analytical thinkers			
Organization has a learning culture			
Staff attend conferences, workshops etc			
Staff have access to peers, mentors, coaches			
Staff manages their time well			
Staff have the authority and decision-making power to reach their goals			
Staff are in the right jobs			
Staff are motivated to perform			
Partnerships are in place/being investigated			
Board, staff and volunteers reflect the diversity of your "clients"			
Your technology is up-to-date			
Your organizational strategic plan is reviewed regularly- has a strong mission and vision			
Stakeholders are involved in the plan review process			
Your fundraising plan has stretch goals and is flexible			
Have an effective case for support with demonstrated impact			
Have a strong recognition/stewardship program			
Positive image			
Brand recognition			
Comprehensive evaluation system			
Professional looking materials			